

# Plarring TABL

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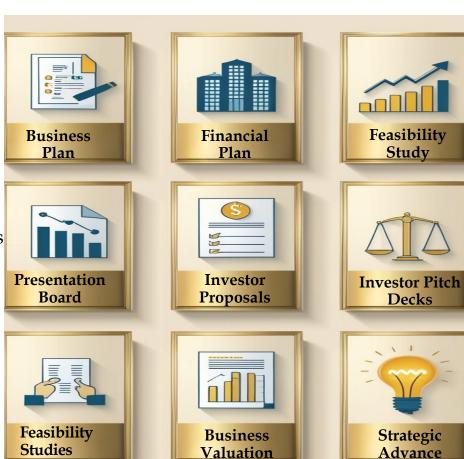


### Who We are?

We started our journey in 2017 in the **United Arab Emirates**, and have since grown into a trusted name in **Business & Financial Advisory Services**.

Business & Financial Plan Preparation Financial Project Appraisals **Our Core** Investor Proposals **Services** (Decks & Teasers) **Investor Pitch** Decks

**Business Valuation Services** 





Strategic Business Advisory Services

**Project Feasibility** 

**Studies** 

**Financial** 

Projections &

**Budget Forecasts** 

#### **Our Expert Team**

Our team includes Qualified Chartered Accountants (ACAs), Certified Public Accountants (CPAs), Certified Management Accountants (CMAs), ACCAs, MBAs, and experienced finance specialists. They work diligently and efficiently to deliver quality services in a timely and professional manner.





### **Our Mission Our Vision**



#### **Our Mission**

# **Client-Focused Solutions**

WBS Management Consultant aiming to provide Business solutions to their Clients and strive to achieve results that exceed expectations through Our Commitment to Our Clients adding maximum value to their business

# Global Reach & Sophistication

Our Mission Statement includes, sophisticated matters locally, nationally and internationally.





# High-Quality Service

Our Mission is to provide high Quality, Reliable and Prompt professional business consulting services to corporate and individuals world over thereby making sure every Client associated with us prospers in their field

### **Our Vision**



Our Vision is to be a leading, recognized and highly reputed international accounting and consulting Firm in the region.

Spread the network around the Globe to become the top ranked Consulting Company in the world.





To be known as most trusted business advisor in the marketplace.

To be the first Choice for talented professionals seeking rewarding careers.





To be considered highly respected professional firm in the region where clients come with the peace of mind and their interests are being cared for by a team that enjoys working with them.







### Our Values



At "WBS Management Consultant" our core values are built on trust, confidence and strong relationships with our clients. We believe that Our success depends on client's trust. Solving the hardest and Complex problems requires the best people in our Team. We think that the best people will be drawn to the Best opportunity to work on the hardest & Complex problems. We build our firm around that belief.

#### TRUST

Our Group's mission is to help you reach your financial goals and maintain financial independence throughout a comfortable retirement. We can guide you through tough decision-making processes, such as asset allocation, investment performance monitoring, college education funding, retirement plans, insurance, and tax, estate, and business succession planning.



#### CONFIDENCE

Our firm's philosophy is based on providing efficient auditing services in effective manner. We employ career audit professionals who enjoy creating value for the clients and their personnel, by taking on the role of patient and compassionate fiscal educator, and by always keeping communication lines open.

#### RELATIONSHIP

We understand the needs of our clients' offices and the business that goes on there – and we strive to be an active and open partner. Some of the best things we hear about our auditing services are that a client office had a genuinely good time working with us and developing key relationships for the future.







### Our Services

01

#### **Financial Feasibility** Study:

We conduct financial feasibility of a project to evaluate the commercial profitability of the plan, cash flow projections, capital expenditure forecasts, and sensitivity analysis.

#### Market Research

Comprehensive planning and execution of sophisticated marketing research, formative research, behavioral analysis, pre-& post assessments, competitive scans and Porter model.

02

05

#### **Business Plan**

Our approach is to pinpoint the value proposition, understand market dynamics and competitive edge, and finally fine-tune your business model to best suit current market aperture.

#### **Real Estate Advisory**

Well experienced in undertaking Highest and Best Use studies (HBUs), real estate advisory appraisals and valuations that focus on four key factors: Planning rights, Physical possibility, financial feasibility, and Maximum productive use.

#### Due Diligence

The aim of due diligence is to check the valuation of assets and liabilities, assess the risks within a business and identify areas for further investigation. Doing this enables an investor or purchaser to make informed investment decisions.

#### **Business Valuation**

Determining a business valuation involves considering factors like financial performance, industry potential, and market opportunities. Negotiating a price involves balancing market capitalization and intrinsic value to reach agreements with investors.







# Why Choose WBS Management Consultants

## Flagship Services



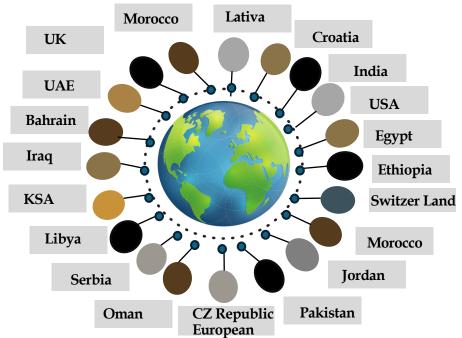






### Global Work Experience

WBS has served more than 500 clients



### Global Network Coverage

WBS Team has completed the projects in UK, USA Europe, Asia & GCC



### **Our Journey Through Achievements**

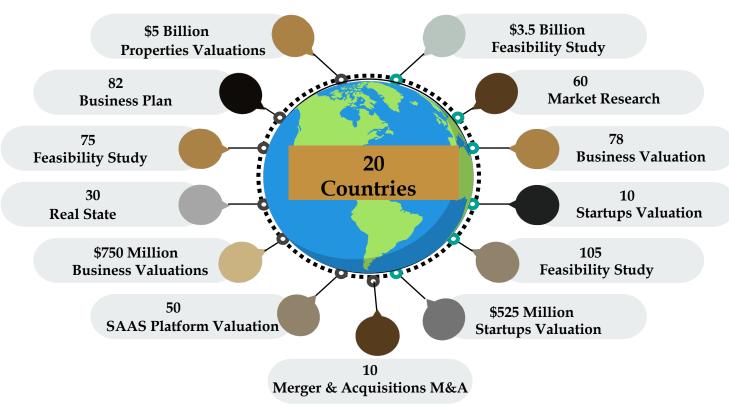




# Planning

### Globally Stats – Summary of 500 Projects







### **Our Strategic Business Partners**































### **Industries We served**





**Brokerage Industry** 

Dental Clinics , Beauty Clinics



**Medical Service** 

Forex , Stocks , Commodities Crypto Currency Exchange



**Insurance Industry** 

Insurance Brokerage Company , Reinsurance Brokerage Company



**Engineering Industry** 

Oil & gas Pumps Repairing



**Sports Industry** 

Swimming Pool, Cricket Team Players, Tennis Players Team, Shooting Club



**Real Estate Industry** 

Commercial, Residential, Malls, Shopping Mall, Land, Real Estate Brokerage Company



**Marine Industry** 

Ship repairing Company , Oil Trading Company



Manufacturing Industry

Glass & Mirror Factory , Plastic Recycling Factory , Bitumen Production Sheets , Textile Factory



**Entertainment Industry** 

Events Management Company, Raffle Lottery and Puzzle game Company



**Arms & Ammunition** 

Shooting Club, Shooting Academy



IT & SaaS Industry

Social Learning Platform, Carbon Trading, E-Commerce, University Loyalty Application Program, SaaS Platform Valuation



**Child Care Industry** 

Baby-sitting Day-Care Center



**Trading Industry** 

Oil & Trading of Oil Airplane ,Marine , Ships etc.



Home & Office Decor Industry

Interior Design Company



**Education Industry** 

Nursery Center , School , College, Vocational Training School





### **Industries We served**

#### Hospitality Industry



Restaurants, Cafes, Vending Machines, Cloud Kitchen, Food Trading Products

#### **Automobile Industry**



Car Trading - Selling & Buying at Show room

#### Transportation & Tourism Industry



Rent A Car, Luxury Rental Car Services, Fully charged Electric Fitting - Charging Station Company

#### Financial Services Industry



Merger & Acquisition , Buying & Selling of Companies , Online Coaching & Consulting , Human Resource Consultancy

#### Health Care



SPA Center , Health & Fitness Center , Mental Wellbeing Center , Yoga Center , Beauty Care Center

#### **Chemical Industry**

**Pet Hotel Industry** 



Residential Cleaning, Commercial Cleaning, Detergents & Disinfectants Products, Laundry

#### **Fashion Industry**



Fashion Cloth Selling ,Cosmetics , Beauty Salon, Beaters Hub Beauty & Care

#### E-Commerce Industry

Pets Hotel



Multiple Products Trading, Fashion Cloth Selling, FMCG Products, Investor Pitch Deck

#### Gold and Diamond Industry



Services for jewelry makers for preparing presentations

#### Cloud Kitchen Industry



Investor's Pitch Deck

#### Cargo Industry



Conduct Feasibility Study for Fayem Air Cargo Service

#### Social Media



Contract Making for Social & Digital Media Social , Emotional Learning Platform

#### **Event Management**



Event Management & Exhibition Company

#### **Interior Designing Company**



Business Valuation for Materia Italian

#### **Farming Industry**



Perform Market Research for Hydroponic Farming, Qaadir Hydroponic

#### Online Training Consulting



Business Valuation services for Online Training Consultancy Company





### **Our Client's Portfolio**





**Hydroponic Farming** Business Plan. Feasibili



Sheet Feasibility Study



Feasibility Study







Dental & Esthetic Medical Center Feasibility Study

Coach SPORT





Oil & Gas Pumps Repairing Feasibility Study



Marine Repairing Services **Business Valuation** 



Glass and Mirror Company Feasibility Study

Feasibility



Social, Emotional Learning Platform Startup Valuation



Swimming Pool

**Training Company** 

**Business Valuation** 

Crypto Currency Exchange Business Plan &



Detergent and Disinfectant Feasibility Study



Mira Café **Business Plan** 

E-Commerce

Business Plan. Feasibility



SaaS Platform **Business Plan** 



Steel Manufacturing Co **Business Valuation** 



Feasibility Study

University Loyalty Program Business Plan



Shooting Club & Academy Feasibility Study



RTA Anti Fraud Insurance Company Lottery Deal Company Feasibility Study Feasibility Study



**Baby Sitting Business** Plan for Kids, Toddlers



Plastic Recycling Company



Automobile Business

Plan & Feasibility Study

Vending Machine Business Plan & Feasibility



Portfolio of Businesses **Business Plan** 





**Beauty Salon Business** 

Plan & Feasibility



Pets Hotel Feasibility





(M)

**Cleaning Company** 

**Business Plan** 





**Business Valuation** 



Salon Industry **Business Valuation** 



Beautera Hub and **Beauty Care** Feasibility Study



Company **Business Plan** 





Steve Page



**Clothing Fashion** E-Commerce **Business Plan** 

























### **Our Client's Portfolio**











































MediVR Medical **Equipment Company Business Plan** 













Ruslan Yangurazov

\*\*\*\* 3 months ago

had doubts before signing on with WBS Management, but after face to face meeting decided to put trust in them. I had an excellent experience working with WBS team on our Valuation project. Things got delayed from our side, but they did not drop the ball and kept following up to get required data from us. Appreciated their commitment to the project, deadlines and responsiveness. highly recommend them.



★★★★ 2 months ago

Exceptional service! WBS team demonstrated outstanding professionalism, flexibility, and dedication to delivering a top-notch business plan. Their patience, expertise, and listening skills made the entire process seamless. Highly recommended





Amro Hamza 2 reviews · 1 photo

★★★★★ 4 months ago

Absolute professionalism. They conducted a feasibility study for my company. Their performance is excellent and they are very respectful. They have great experience, accuracy in work and commitment. A special greeting to Mr. Omran and the team that works with him. They are truly wonderful people.



🖈 🖈 🖈 🔭 3 months ago

Thank you WBS team. Great presentation.

### **Our Client's Feedback**



The team at WBS Managment Consultants provided a Top notch professional Business plan that far exceeded my expectations.

The team was very informative and prompt with the delivery of service and made me feel supported from start to finish and even after the service was delivered.

I will be in touch going forward to work with Muhammad, Fazal, Javed and the rest of the WBS team for all future business endeavors. All the best!

### **Our Client's** Feedback



\* \* \* \* a month ago

Dear Group Members,

I would like to express my sincere thanks to WBS company for the service you have provided us. We are grateful for your excellent cooperation and the tremendous efforts you have put in. Looking forward to working with you again in the future.

Thank you once again,



\*\*\* 2 months ago

Very professional and detail oriented team at WBS Management, they understood the job very well and delivered above expectations. Amazing experience over all. Keep up the good work guys



This is my second time I work with WBS team. First time I asked to do business plan which was amazing and professional from them. This time I have approached for feasibility study + business plan for my another project. I continue to highly recommend WBS as a reliable partners, Special thanks to Imran, Managing Director, who carefully organized things to be done in a very efficient manners. Thanks to the team for very fast job is done and bring the concept in the right context I wanted.



★★★★★ 1 week ago | **NEW** 

I had an excellent experience working with WBS team on our recent project. They delivered a comprehensive and well-structured plan in an impressively short timeframe. Their team demonstrated deep understanding of our goals and provided valuable insights that truly enhanced the final product. Communication was smooth and professional throughout the process. I highly recommend for anyone in need of efficient and high-quality business planning services!



professional service doing feasibility study and business plans withe very cooperative team and management



★★★★ a month ago

After a long search, we found WBS on Google and contacted them. We needed a feasibility report for the newly established company. We had the opportunity to work with them with the energy we received while talking with the esteemed manager Mr. Imran. The information given for the project and the time period are compatible. For now, we only needed the feasibility report, but we would like to work with them again in the next need. If you are in search and haven't decided yet, I recommend you as a friend.



\* \* \* \* \* 5 months ago

Professional and reliable services helpful and attentive team. I highly recommend this company for business



 $\star\star\star\star\star$  11 months ago

WBS has a professional team who has helped me in my new startup project and feasibility study on " cryptocurrency exchange project" I was impressed with amount of information shared with me through the market study and definitely I recommend every startup business to deal with them. Thanks



Excellent team. Work was completed on time and to my full requirements. Many thanks



### **Our Client's Feedback**





Hassanein Al-Sharifi Local Guide · 19 reviews · 14 photos

★★★★★ 2 years ago

WBS has been very professional in their approach to our requirements. they have accommodate our needs and delivered Feasibility Study\* on time. They have given us a complete picture of the business, which in-turn given us the confidence with the project.

We recommend working with WBS and we will definitely be using them in the near future to handle all accounting aspects of our business.

- \* Subjects covered in Feasibility Study;
  -Business, Geographical, Market and Locational Analysis.
  -HR,Operation, Marketing & Sales, Financial Plans
  -and more.
- Local Guide · 86 reviews · 153 photos

  ★★★★ 2 years ago

Rana Nabeel

Wbs was terrific to work with. They produced a very professional and well-researched business plan for pet shop in Sharjah that I'd feel very comfortable putting in front of an investor. They communicated well and met all timelines. I will definitely be a repeat customer.



#### ★★★★ a month ago

I recently engaged WBS Business Management
Consultant to prepare a feasibility study for my project,
and I couldn't be more pleased with the results. Their
team demonstrated exceptional expertise, thoroughness,
and professionalism throughout the entire process. The
final report was comprehensive, insightful, and delivered
on time. I highly recommend WBS Business
Management Consultant for anyone seeking top-notch
consulting services!



★★★★ 11 months ago

Amazing experience with the team, on time and accurate study. Will definitely do more work with the team.



★★★★★ 2 years ago

I have worked with wbs in the context of startup business and was very impressed with their professional business plans for my shop in Ajman, and their ability to think outside the box and spot issues. They are responsive, professional, and easy to work with. Their experience really shined through in my experience. Highly recommended if your business needs a business



#### ★★★★ 11 months ago

We had a business evaluation report done for an event organising company. Their service was very professional, friendly and efficient. I would certainly recommend their services to everyone.



#### ★★★★ a month ago

After a long search, we found WBS on Google and contacted them. We needed a feasibility report for the newly established company. We had the opportunity to work with them with the energy we received while talking with the esteemed manager Mr. Imran. The information given for the project and the time period are compatible. For now, we only needed the feasibility report, but we would like to work with them again in the next need. If you are in search and haven't decided yet, I recommend you as a friend.



#### ★★★★ 4 months ago

I highly recommend WBS as reliable partners. I have ordered business plan and it was arranged and created in a very short time. Special thanks to Imran, Managing Director, who carefully organized things to be done in a very efficient manners. Thanks to the team made my business plan concept ready in a very professional way for introducing to the investors



#### ★★★★★ 8 months ago

I've had the pleasure of working with them on two occasions, and their commitment to excellence is truly commendable. The team's professionalism, attention to detail, and dedication to providing accurate and thorough valuations make them a standout choice. Despite the time it takes for the meticulous process, the results are consistently worth the wait. Highly recommended for their expertise and reliability in the field.



Majed Al Moisheer

Local Guide · 34 reviews · 11 photos

#### ★★★★★ 9 months ago

This is the second time I dealt with WBS; they are very professional. Despite the complexity of both projects, they were able to successfully comprehend them.

Special thanks to Mr. Imran and his team, Definitely, they have been my favorite and first choice to conduct a feasibility study.

#### S Salah Al-Naemi 3 reviews

#### ★★★★★ 3 months ago

This is my first time working with WBS, the experience was good, I got the study on time, always got quick responses, and the quality of writing was high, I recommend them to anyone who needs help writing a study or analysis

#### Zainab Khaza'al 4 reviews

#### ★★★★ 2 years ago

Approach was professional and at the sametime very flexible. Delivery was within the time frame. Study was extensive and the team replied to all questions thoroughly, going in detail through the methodology used. Team took on board all comments made and amended the feasibility study accordingly. In the event of a need for another feasibility study then will engage the same team to deliver it.



#### ★★★★ a month ago

Dealing with them was a good choice. The team cooperated with us professionally to solve many of the difficulties we faced in obtaining the correct information to present in the feasibility study for our project. This was the first dealing with their respected company and it will certainly not be the last. Thank you for your kind, and professional cooperation.



#### ★★★★ 4 months ago

Extremely excellent valuation service



#### ★★★★ 2 years ago

In my opinion, this is one of the top Business
Management Consultant in Dubai. Everything is handled
in a timely and efficient manner regarding our business
plan services; I have no hesitation in recommending this
company.



#### ★★★★ 2 years ago

Had great experience with the company, used their service for business plan writing, exceeded my expectations. Very professional.

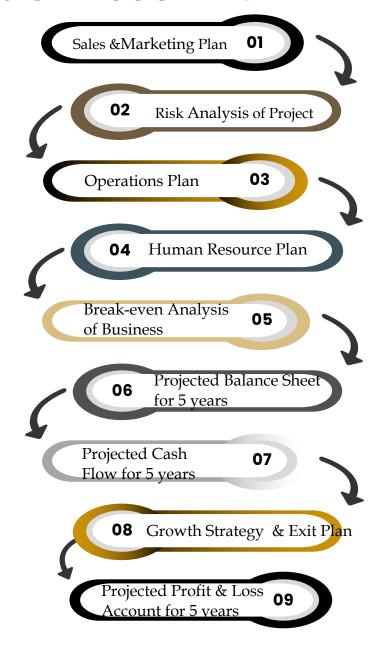


#### ★★★★ 2 years ago

Great experience! professional work, on time delivery and very friendly team.



# Business Plan



### **Market Research**













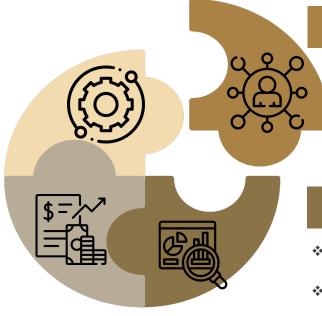
### **Types of Feasibility Study**

#### Technical Feasibility

- Technical: Hardware and software
- Existing or new technology
- \* Manpower
- Site analysis
- Transportation

#### Financial Feasibility

- Initial investment
- Resources to procure capital: Banks, investors, venture capitalists
- Return on investment



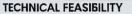
#### Market Feasibility

- Type of industry
- Prevailing market
- Future market growth
- Competitors and potential customers
- Projection of sales

#### Organizational Feasibility

- The organizational structure of the business
- Legal structure of the business or the specific project
- Management team's competency, professional skills, and experience











ORGANIZATIONAL FEASIBILITY

### **Providing of Final Services**

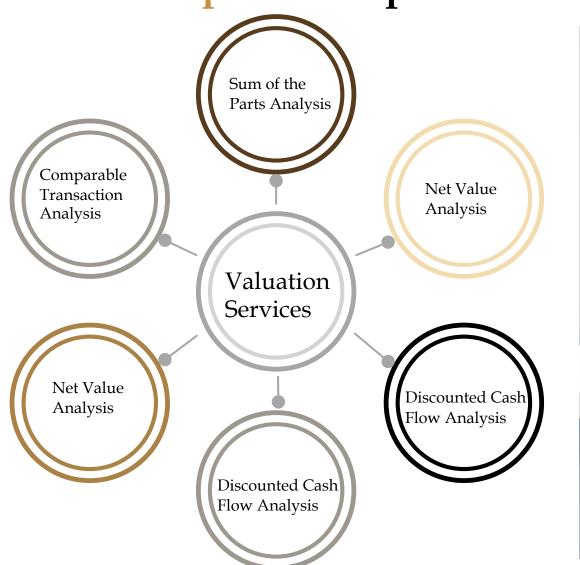
The habit of businesses simply following templates with a lot of risk. When companies develop or replicate certain business models, it's imperative for them to carry out a feasibility research by using models, in order to decrease the risk of failing. An analysis to determine the feasibility of the proposed business plan needs to be focused on the company's value-creation processes.





### **Our Services**

### Startups and Operational Companies Valuations









#### Case Study - 1

Alfa Motors - Binghatti - Automobile Company- Business plan for raising the funds from Investor - Libya 2022

Coordination with industry experts for data collection; Marketing and Sales Strategy analysis; Describe Organization, Management, Operational, Business and Financial Plan and Exit Strategy.

https://www.alphamotorsfze.com/

#### Case Study - 2

Manhattan Hotel Dubai - Feasibility Study as per RTA requirement for Luxury Car Services UAE 2022

Coordination with industry experts for data collection; Identify the required investment, and assets funding; Prepare financial projections; Break-even, cash flow, risk, and return on investment analysis; Finalize Feasibility Study https://manhattanavenuehoteldubai.com/

#### Case Study - 3

**Pets Hotel - Project Startup Cost** Abu Dhabi 2022

In-depth competitive scene analysis; Market requirements analysis; Startup Valuation analysis with multiple phases; Developed a Comprehensive Startup Valuation https://petscornerad.ae

#### Case Study - 4

#### ATFX Brokerage Company -

Feasibility Study has been prepared as per ESCA requirement - License UAE, 2022.

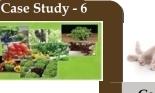
Coordination with industry experts for data collection; Identify the required investment, and assets funding; Prepare financial projections; Break-even, cash flow, risk, and return on investment analysis; Finalize Feasibility Study https://www.atfx.com/















ATFX

A GLOBAL LEADER
IN CHILDREN Case Study - 4



#### Case Study - 5

Malabar Gold & Diamonds - Feasibility Study, Market Research & Investor's Pitch **Deck - UAE 2022** 

In-depth competitive scene analysis; Segmentation and market development plan; Market requirements analysis; Financial feasibility analysis with multiple phases; Developing a feasibility study https://www.malabargoldanddiamonds.com/

#### Case Study - 6

**Hydroponic Farming - Market** 

Research for **Hydro Farming Setup - Dubai 2022** 

In-depth competitive scene analysis; Segmentation and market development plan; Market requirements analysis; Developing a comprehensive Market Research https://www.pureharvestfarms.com/

#### Case Study - 07

Bitumen Production Sheet, Dubai 2022 - Feasibility Study for **Bitumen Production Sheet** 

In-depth competitive scene analysis; Segmentation and market development plan; Market requirements analysis; Developing a feasibility study https://www.atco.com/

Case Study - 08

Bella Viso Medical Center-

Feasibility Study and

Business Plan - Dubai 2022

Coordination with industry experts for data collection

Market requirements analysis; Financial feasibility analysis with multiple phases; Multiple different business-unit analysis

https://bellavisomedicalcenter.ae/



#### Case Study - 09



Kings Medical Center -**Feasibility Study and Business** Plan, Dubai 2022

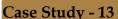
Coordination with industry experts for data collection

Market requirements analysis Financial feasibility analysis with multiple phases Multiple different business-unit analysis

https://www.kingsmedicalcenter.ae/

Case **Study - 09** 

Case Stud - 13





**Ourshopee - Online E-Commerce** Company Business Valuation for Equity Dilution & Listing Purpose, UAE 2023

In-depth competitive scene analysis; Segmentation and market development plan; Market requirements analysis; Developed a Comprehensive Valuation https://www.ourshopee.com/

### **Projects We Proud of - Case Studies**

Case Study - 10



**Dubai Police** - Feasibility Study for Shooting Club project, UAE -2023

Define the objectives and scope; Conduct Market Analysis

Technical, Financial, Prepare Organizational, Environmental and Feasibilities. Conduct Legal and Regularity Analysis and risk assessment. Create a Feasibility Study Report https://www.dubaipolice.gov.ae

> Case Study - 10

Case Study - 14

Case Study - 14



#### Pacific Stars Sports Services - UAE 2023

Merger & Acquisitions Transaction and Deal, Business Valuation,

Coordination with industry experts for data collection; Market requirements analysis; Merger & Acquisitions transaction analysis with multiple phases Multiple different business-unit analysis

https://pacificstarsports.com/

Case Study - 11



Dubai Police - Business Plan and Feasibility Study for Lottery Game, UAE 2023

Define the objectives and scope; Conduct Market Analysis Prepare Technical. Financial, Organizational, and Environmental Feasibilities; Conduct and Legal Regularity Analysis and risk assessment; Create a Feasibility Study Report leading to Business Plan https://www.dubaipolice.gov.ae

> Case Study - 11

Case **Study - 15** 

Case Study - 15

AER@S@L

Case

Study - 16

Aerosol International - Oil distribution

Company for Airplane, Ships & Others , Business Valuation , UAE 2023

Coordination with industry experts for data collection; Market requirements analysis; Business Valuation analysis with multiple phases; Multiple different business-unit analysis

https://aerosolinternational.com/

Case Study - 12



Carrefour -Hyper Market - Retail Chain -Secondary Market Research Analysis of UAE Market in UAE 2023.

In-depth competitive scene analysis; Segmentation and market development plan; Market requirements analysis; Developing a feasibility L'udy https://www.car.efour.com

> Case **Study - 12**

THE IPG GROUP

Case Study - 16

IPG - Innovative Production FZE - IPL Cricket Team - Sports Events Management , Business Valuation, UAE 2023

Coordination with industry experts for data collection

Market requirements analysis; Business Valuation with multiple phases Developed a Comprehensive Valuation https://www.theipggroup.com/



Case Study - 17

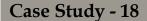




Ship Marine Repair & Maintenance Services, Business Valuation, UAE 2023

Coordination with industry experts for data collection; Market requirements analysis; Business Valuation analysis with multiple phases; Multiple different business-unit analysis

https://smarthydrobotics.com/





#### World Tennis League Company,

Sports Event Management Company, Business Valuation, UAE 2023

In-depth competitive scene analysis; Segmentation and market development plan; Market requirements analysis; Business Valuation analysis with multiple phases; Developed a Comprehensive Valuation <a href="https://www.worldtennisleague.com/">https://www.worldtennisleague.com/</a>

#### Case Study - 19

Dental & Esthetic Medical Center,

Feasibility Study for Dental & Beauty Clinic, Dubai 2023

In-depth competitive scene analysis; Segmentation and market development plan; Market requirements analysis; Developing a feasibility study

https://www.hidubai.com/





#### Retired Army Citizen Foundation,

Feasibility Study for EPS Block & Acrylic Insulating Material , UAE 2023

In-depth competitive scene analysis; Segmentation and market development plan; Market requirements analysis;

Developing a feasibility study <a href="https://rmpa.ae/en/about-us/">https://rmpa.ae/en/about-us/</a>

#### Case Study - 21



EWAC Cleaning Spray, Business Plan for Cleaning Spray Company, Sharjah 2023

Coordination with industry experts for data collection; Market requirements analysis Business Plan analysis with multiple phases Multiple different business-unit analysis https://aktifihracat.com.tr/

#### Case Study - 22



Luxury Car Services, Financial Plan for Eazy Drive Rent Car LLC, Dubai 2023

Coordination with industry experts for data collection Market requirements analysis
Financial feasibility analysis with multiple phases
Developing a Financial Plan
https://eazydrive.ae/







#### Case Study - 23

Cryptocurrency Exchange, UAE 2023 - Feasibility Study as per Virtual Asset Regulatory Authority -VARA

Coordination with industry experts for data collection; Market requirements analysis; Financial feasibility analysis with multiple phases; Multiple different business-unit analysis

https://cryptoexchange.ae





Glass & Mirror Factory, Feasibility Study for Glass & Mirror Factory, Dubai 2023

In-depth competitive scene analysis Segmentation and market development plan Market requirements analysis Developing a feasibility study http://www.alsabiglass.com/



Swimming Pole Training Company,

Business Valuation for Coach Sprot LLC, DYR & Coach SPORT **ADX 2023** 

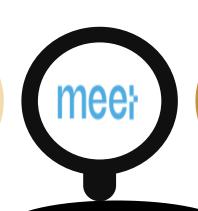
Coordination with industry experts for data collection State the problem of business and Identify the effective solution as per problem; Prepare Product description and Business Model Multiple different business-unit analysishttps://www.instagram.com/











Case Study - 28



meel

Case Study - 24

البراق بنك في العراق Digital Bank Payment Gateway -

Feasibility Study as per Central Bank of Iraq requirement, Iraq 2023

Coordination with industry experts for data collection Market requirements analysis; Financial feasibility analysis with multiple phases; Multiple different business-unit analysis

https://barq.com

Case Study - 26



Cloud Kitchen, Investor's Pitch Deck for Cloud Kitchen, Dubai 2023

Coordination with industry experts for data collection; Identify the effective solution as per problem; Prepare Product description and Business Model; Multiple different business-unit analysis https://www.doublelike.ae

Social, Emotional Learning Platform, Platform Valuation for Meet & Mama Platform - Valuation **Dubai 2023** 

Coordination with industry experts for data collection; Market requirements analysis; Business Valuation analysis with multiple phases; Multiple different business-unit analysis' Develop Platform Valuation report https://www.meet.llc/







#### Case Study



Oil and Gas Pumps Repairing,

Feasibility Study for Oil and Gas Pumps Repairing Services, Iraq 2023

In-depth competitive scene analysis; Segmentation market and development plan; Market requirements analysis; Developing a feasibility study

https://challenger-inv.com



Case Study - 31



**Fully Charged Electrical Fitting Contracting**, Business Valuation for Company, Dubai 2023

Coordination with industry experts for data Collection: State the problem of business and Identify the effective solution as per problem; Prepare Product description and Business Model; Multiple different business-unit analysis

https://www.fullvcharged.ae



Case Study - 33



Hafla & Farah, Business Valuation for Event Management & Exhibition Company, Dubai 2023

Coordination with industry experts data collection Market for requirements analysis Business Valuation analysis with multiple phases Multiple different businessunit analysis

https://haflafarha.ae/



Case Study - 34



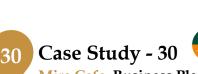
In-depth competitive scene analysis Segmentation and market development plan Market requirements analysis Developing a feasibility study https://taheiya.sa











Mira Cafe, Business Plan for Cafe & Restaurant Industry, Dubai 2023

Coordination with industry experts for data collection Market requirements analysis; Business Plan analysis with multiple phases Multiple different business-unit analysis

https://www.miras-cafe.com/



Case Study - 32



Case Study - 35



**Shooting Club**, Feasibility Study for Shooting Club, Dubai 2023

In-depth competitive scene analysis; Segmentation and market development plan; Market requirements analysis; Developing a feasibility study https://www.dubaipolice.gov.ae

Double Like, Business Plan for Cloud Kitchen, **Dubai 2023** 

Coordination with industry experts for data collection Market requirements analysis Financial feasibility analysis with multiple phases Developing a Business Plan

https://www.doublelike.ae/



collection

### **Projects We Proud of - Case Studies**



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Case

Study - 39

Case Study -37

#### D Grade FZ LLC, Business Valuation for Plastic

Recycling Company, Dubai 2023 Coordination with industry experts for data

Market requirements analysis; Business Valuation analysis with multiple phases; Multiple different business-unit analysis

Develop Business Valuation report

https://www.dgrade.com/

Sindbad Carbon Credit Trading Platform,

Platform Valuation for Carbon Credit Trading Platform, KSA 2023

Coordination with industry experts for data collection; Market requirements analysis; Business Valuation analysis with multiple phases; Multiple different business-unit analysis; Develop Platform Valuation report

Steve Page

https://carbonex.co.jp/en/

Case **Study - 38** 

**B**eauterra

1111 PA = 97

Beauterra Hub Beauty & Care

Feasibility Study for Beauty Care and

Fitness Center, Dubai 2023

In-depth competitive scene analysis; Segmentation and market development plan; Market requirements analysis; Developing a feasibility study https://www.facebook.com/61556382486180

> Case Study - 41

**Study - 42** 

Treasury Lottery Deal, Feasibility Study for

Lottery Deal Company, Dubai 2023

In-depth competitive scene analysis Segmentation and market development plan Market requirements analysis Developing a feasibility study

https://www.dubaipolice.gov.ae

Case

BLGT Investor Pitch Deck, Dubai 2023

**Investor Pitch Deck for E-Commerce Industry** 

Coordination with industry experts for data collection State the problem of business and Identify the effective solution as per problem; Prepare Product description and Business Model Multiple different business-unit analysis https://blgtco.com/tag/dubai-online-store/

Steve Page Coach LLC, Business Valuation for Online Training Consulting Company, Dubai 2023

Coordination with industry experts for data collection; Market requirements analysis; Business Valuation analysis with multiple phases; Multiple different business-unit analysis; Develop Business Valuation report

https://stevepagecoach.com/

Case **Study - 40** 

**HONEY BEE Salon, Business Valuation for** 

Salon Industry, Dubai 2023

Coordination with industry experts for data collection Market requirements analysis; Business Valuation analysis with multiple phases; Multiple different business-unit analysis' Develop Business Valuation report

https://www.honeybee-salon.com/hair-services

Case Study -43



Tahiya Insurance Co., Fair Price Determination for Price Determination for Insurance Company, KSA

Coordination with industry experts for data collection; Market requirements analysis; Business Valuation analysis with multiple phases; Multiple different business-unit analysis; Develop Platform Valuation report https://taheiya.sa





#### Case Study - 44

Eagle Hills Properties Developer -Property Valuations of 30 Properties in



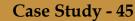
Europe, GCC & Africa, 2024 Coordination with industry experts for data collection Market requirements analysis in 12

countries including Europe, GCC, Africa. Financial feasibility analysis with

Multiple different Properties analysis in different Regions of the World

https://eaglehills.com/

multiple phases



Orcam Trading, Business Valuation for Oil Trading Company, ORCAM Dubai 2024

Coordination with industry experts for data collection; Market requirements analysis; Business Valuation analysis with multiple phases; Multiple different business-unit analysis; Develop Business Valuation report https://www.orcam.com/

Case Study - 46

Dabur International Brand, Customer Valuation of the Group for Higher Management in , UAE 2024 Dabur

In-depth customer perspective analysis; Segmentation and market development plan; Market requirements analysis; Customer's Marketing Cost incurred; Developing a Comprehensive Valuation

https://www.daburinternational.com/

Case Study - 47



Golden Scent, Staff Outsourcing for Perfume Industry, KSA 2024

Coordination with industry experts for data collection Market requirements analysis; Financial feasibility analysis with multiple phases; Developing a **Business Plan** 

https://www.goldenscent.com









KINGS MEDICAL

Case Study - 50

#### Case Study - 51

Mind & Body Wellbeing, Business Plan for Mind & Body Wellbeing Fitness Industry, Dubai 2024

YOGA CENTER

Coordination with industry experts for data collection Market requirements analysis; Financial feasibility analysis with multiple phases; Developing a Business Plan https://hypnosismargo.com/

Case Study - 48



Dry Fruits, Business Plan for Dry Fruits Company, Dubai 2024

Coordination with industry experts for data collection; Market requirements analysis; Financial feasibility analysis with multiple phases; Developing a Business Plan https://dryfruits.ae

Case Study - 49

Bella Viso Medical Center-, **Business Valuation**, Dubai 2024

Coordination with industry experts for data collection, Market requirements analysis; Analyze the business worth. Developing a **Business Valuation Report** https://bellavisomedicalcenter.ae/

**Kings Medical Center, Business** Valuation, Dubai 2024

Coordination with industry experts for data collection, Market requirements analysis Analyze the business worth Developing a Business Valuation Report https://www.kingsmedicalcenter.ae/



Case Study - 52

Davis Interior, Business Plan for Interior Designing Company, KSA 2024

Coordination with industry experts for data collection Market requirements analysis Financial feasibility analysis with multiple phases Developing a Business Plan https://davisinterior.com/

Case Study - 54



Bravado, Business Plan for Insurance Company, Cyprus 2024

Coordination with industry experts for data collection Market requirements analysis Financial feasibility analysis with multiple phases Developing a Business Plan https://bravado.co/



**Eurm Bilal Hospital, Feasibility** Study for Health Sector, Sharja 2024

In-depth competitive scene analysis Segmentation and market development plan Market requirements analysis Developing a feasibility study https://esmc.co

Case Study - 58

Speech & Language Therapy **Rehabilitation Center, Feasibility** Study for Language Therapy Center,

**Dubai 2024** 

In-depth competitive scene, and requirements analysis; Segmentation and market development plan; Developing a feasibility study

https://www.instagram.com/harmonyce nterdubai/

Case Study - 59

Fayem Air Cargo Service, Feasibility Study for Cargo Service, Ethiopia 2024

In-depth competitive scene analysis; Segmentation and market development plan; Market requirements analysis' Developing a feasibility study https://cargo.ethiopianairlines.com/

Case Study - 53 ELITE MERIT

Elite Merit Real Estate, Business Plan for Real Estate Brokerage Company, Dubai 2024

Coordination with industry experts for data collection Market requirements analysis; Financial feasibility analysis with multiple phases; Developing a Business Plan

https://elitemerit.ae/en

Case Study - 55

ELITE MERIT



Eyvaan Restaurant, Business Plan for Restaurant in Jeddah, KSA 2024

Coordination with industry experts for data collection Market requirements analysis; Financial feasibility analysis with multiple phases; Developing a Business Plan

https://www.instagram.com/eyvan.restaurant/?hl=en

Case Study - 57



Foodeez Trading LLC, Feasibility Study

for Food Trading Company, Dubai 2024

In-depth competitive scene analysis Segmentation and market development plan Market requirements analysis Developing a feasibility study https://foodeez.co.za/









Case Study - 60



Shooting Academy, Feasibility Study for Shooting Academy, Dubai 2024

In-depth competitive scene analysis; Segmentation and market development plan; Market requirements analysis; Developing a feasibility study

http://www.czub.cz

Case Study -62



Brix Virtual LLC, Business Plan for Digital Assets Company, Dubai2024

Coordination with industry experts for data collection
Market requirements analysis
Financial feasibility analysis with multiple phases
Developing a Business Plan
https://brixassets.com/

Case Study - 64



Materia Italian, Business Valuation for Interior Designing Company, Dubai 2024

Coordination with industry experts for data collection

Market requirements analysis; Business Valuation analysis with multiple phases; Multiple different business-unit analysis; Develop Business Valuation report <a href="https://www.materiaitaliandetails.com/">https://www.materiaitaliandetails.com/</a>

Case Study - 66



MediVR, Business Plan of Medical Equipment Company, Dubai 2024

Coordination with industry experts for data collection;

Market requirements analysis; Financial feasibility analysis with multiple phases Developing a Business Plan

https://www.instagram.com/medivr.ae/



### AMICCI Steel, Business Valuation for Steel Decoration, Dubai 2024

Coordination with industry experts for data collection

Market requirements analysis; Business Valuation analysis with multiple phases; Multiple different business-unit analysis Develop Business Valuation report <a href="https://amicci.com/">https://amicci.com/</a>

#### Playse, Business Plan for Sports Game, Abu Dhabi 2024

Coordination with industry experts for data collection

Market requirements analysis Financial feasibility analysis with multiple phases

Developing a Business Plan <a href="https://playse.fr">https://playse.fr</a>

### Zein Italia, Business Valuation for Marble Industry, Ras Al-Khaimah 2024

Coordination with industry experts for data collection

Market requirements; Business Valuation analysis with multiple phases; Multiple different business-unit analysis; Develop Business Valuation report

https://zeinitaliamarble.com/stone-staircase/

#### **Vocational Training School,**

Feasibility Study & Business Plan for Life Skill School, Abu Dhabi 2024 Coordination with industry experts for data collection

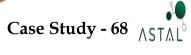
Market requirements analysis Financial feasibility analysis with multiple phases Developing a Feasibility Study leading to Business Plan

https://alfarahmrc.ae









Copper Slag, Market Research for Industrial Supplier, Dubai 2024

Coordination with industry experts for data collection Market requirements analysis; Business Valuation analysis with multiple phases; Multiple different business-unit analysis

Develop Business Valuation report

https://astal.co.il



Case Study - 70



ECommerce Union Group LLC,

Feasibility Study & Business Plan for E-commerce Platform, Dubai 2024

Coordination with industry experts for data collection Market requirements, Financial feasibility analysis with multiple phases; Developing a Feasibility Study leading to Business Plan

https://www.unionig.com/



Case Study -72



Fit4Life, Investor Pitch Deck for Fitness Centre and Gym, Abu Dhabi 2024

Coordination with industry experts for data collection Identify problem, and effective solution; Prepare Product description and Business Model; Multiple different business-unit analysis http://www.fit4life.com



Case Study - 69

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K & K Partners, Business Plan for Visa

Consultant, Dubai 2024

Coordination with industry experts for data collection; Market requirements and Financial feasibility analysis with multiple phases; Developing a Business Plan https://www.kk.partners/



Case Study - 73



AirNav Asia, Business Plan for Aircargo, **Dubai 2024** 

Coordination with industry experts for data collection Market requirements analysis Financial feasibility analysis with multiple phases Developing a Business Plan https://www.airnavradar.com/ FEASIBILITY

Tyloz Rent a Car LLC, Business Valuation of Car Rental Service, Dubai Coordination with industry experts for data collection;

Market requirements analysis; Business Valuation analysis with multiple phases Multiple different business-unit analysis Develop Business Valuation report https://www.tyloz.com/







BLTC General Trading LLC, Business Plan for Trading Company, KSA 2024

Coordination with industry experts for data collection Market requirements analysis Financial feasibility analysis with multiple phases Developing a Business Plan https://bltc.ae/ Case Study - 74

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Magnom Miller Structure, Feasibility Study for Steel Fabrication in Abu Dhabi 2025

Coordination with industry experts for data collection Market requirements analysis; Financial feasibility analysis

with multiple phases; Developing a Feasibility Study <a href="https://magnom.com/">https://magnom.com/</a>

**APTPA**VALVES & CONTROLS

PTPA Middle East FZE, Business Valuation for Contracting Company, Sharjah 2024

Coordination with industry experts for data collection
Market requirements analysis; Business Valuation
analysis with multiple phases; Multiple different
business-unit analysis
Develop Business Valuation report
https://www.ptpa-valves.com/

Media Fusion, Business Plan for
Printing Publishing & Event Organization, Dubai
2024

Coordination with industry experts for data collection; Market requirements analysis; Financial feasibility analysis with multiple phases; Developing a Business Plan

https://mediafusionme.com/

Central Kitchen, Feasibility Study for Catering Company and Bakery, 2025

Coordination with industry experts for data collection; Market requirements analysis; Financial feasibility analysis; with multiple phases; Developing a Feasibility Study







Case Study - 79



Serkal Diversified Investment project,

Feasibility Study for Solar Power UAE 2025

Coordination with industry experts for data collection; Market requirements analysis; Financial feasibility analysis; with multiple phases; Developing a Feasibility Study



Case Study - 80

#### Wealth Management Services, Financial Plan for UBL, Dubai 2025

Identify your Financial Situation; Determine Financial Goals; Identify and Evaluate Alternatives for Investment; Put Together a Financial Plan and Implement; Review, Re-evaluate and Monitor The Plan

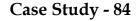
where you come first

https://www.ubldigital.com/UAE-Home

ORGADATA Case Study - 82

Organda Software, Feasibility Study for Services and Support Company, 2025

Coordination with industry experts for data collection; Market requirements analysis; Financial feasibility analysis; with multiple phases; Developing a Feasibility Study



Body by Bey, Business Plan for mobile Gym Abu Dhabi 2025

Coordination with industry experts for data collection Market requirements analysis Financial feasibility analysis with multiple phases Developing a Business Plan

https://www.instagram.com/bodybybey.pt/



Case Study - 81

Azizi's Project, Feasibility Study & Investor's Pitch Deck for Real Estate, 2025

Coordination with industry experts for data collection

Market requirements analysis; Financial feasibility analysis

with multiple phases; Developing a Feasibility https://www.azizinewcommunity-milan.com

Case Study -83



Falcon Star Plant Fabrication,

Feasibility Study for Solar Power Energy, UAE 2025

Coordination with industry experts for data collection; Market requirements analysis; Financial feasibility analysis; with multiple phases; Developing a Feasibility Study leading to Business Plan https://falconpack.com/

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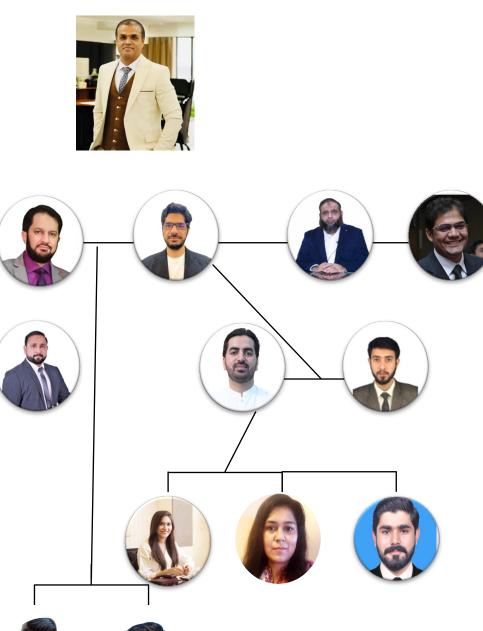
### Muhammad Imran Abbas

DipIFRS(UK), B.Com Gold Medalist Corporate Trainer Berkeley Middle East (CPA, CIA, CMA)

FCA, FCMA(USA), FPFA, CFA(USA)

Imran Abbas is a professionally Chartered Accountant(FCA) Having more than 20 years of experience in Financial Advisory in UAE ,Yemen and Pakistan with Big 4 Audit Firm experience in Ernst & Young (EY). As per his Vast experience in Financial Advisory ,he got a Chance to work in the diversified industries like Real Estate, Food & Beverages, Hospitality, Management Consultancy, Financial Services, Retails ,Trading, Construction, Transportation, Textile, Manufacturing & Education.

During his span of experience, he got Core competencies in the following areas like Financial Statement Analysis, Budgeting & Forecasting, FP&A, Working Capital Management, Analyzing Financial data, Investment Valuation, Breakeven Analysis, Project Feasibility, Financial Plan, Business Plan, Company Valuation, Share Valuation, Financial Modelling, Private Equity Valuation, Business Valuation, Merger & Acquisition Analysis, Financial Risk Management & IFRS/IAS/GAAP Compliance.







Ahmad Suleman Zahid ACA, FPFA



Muhammad Amin Sheikh FCA, FCMA



Adeel Anwar ACA, AFA



Shakeel Ahmad ACMA (Pak), ACSI (UK) and CFA (USA)



#### **Director - Business & Financial Advisory**

Ahmad Suleman is an Associate Member of The (ICAP) and Fellow Member of the (PIPFA). He has more than 21 years of Professional Experience in providing services of Statutory Audit, Internal Audit, Financial Reporting, Taxation, Business Process Re-engineering, Enterprise Resource Planning, Corporate Governance Enablement, Performance Management, Feasibility Studies, Business Planning, Business Valuations etc. He is also serving as, Member of CPD, Publication Committee of PIPFA, Member Board of Trustees, Vice Chairman Standing Committee on Accounts & Finance and Vice Chairman Standing Committee on Education & Career Counselling of Sheikh Foundation.

#### Director - IFRS Compliance & Financial Reporting

Muhammad Amin Sheikh is a Fellow Member of ICAP and ICMAP. He has having more than 25 years of Professional Experience in providing services of Statutory Audit, Review Engagements, Internal Audit, Financial Reporting, IFRS Compliance, Corporate Governance Enablement, Performance Management, Feasibility Studies, Business Planning, Business Valuations and Corporate Laws & Secretarial Practices etc. He also served as member Branch Councils of ICMAP and CPD Committees of ICAP.

#### **Director - Business Valuation & Forensic Audit**

Adeel Anwar is Associate Member of ICAP and IFAP (Institute of Forensic Accountants of Pakistan). He has more than 20 years of Professional Experience in providing services of Statutory Audit, Internal Audit, Financial Reporting, Taxation, Forensic Accounting & Auditing, Investigation of Frauds, Feasibility Studies, Business Planning, Business Valuation, Financial Modelling, Business Intelligence, Actuarial Valuations and Corporate Laws & Secretarial Practices etc. He also served as Director and Chief Financial Officer in various industries of Alternate Sources of Energy.

#### **Investment Advisor & Business Valuation Expert**

Shakeel Ahmad is a qualified ACMA (Pak), ACSI (UK) and CFA (USA) having post qualification practical and teaching experience of around 16 years in the field of Finance, Investments. He has worked as CFO of Eehabs Engineering company (Pvt.) limited, as a financial analyst at Yasir Mahmood securities private limited, as Finance Manager at Amtex Limited and as an Audit supervisor at Zahid Jamil & Company Chartered Accountants where he conducting both internal and external audits and have expertise in the area of forensic audit and fraud detection.







Ehtisham Suleman Zahid FCCA, FPFA

Director - Transaction Advisory

Ehtisham Suleman Zahid is a Fellow Member of ACCA and PIPFA. He has more than 20 years of Professional Experience in providing services of Taxation, Statutory Audit, Internal Audit, Financial Reporting, Corporate Governance Enablement, Performance Management, Feasibility Studies, Business Planning, Business Valuations and Corporate Laws & Secretarial Practices etc. He also served as Member of ACCA Tax Committees and LIONS Club.



Ashaer Mehmood,
FCA, B.Com
Director Business Valuation Advisory

Meet Ashaer Mehmood, a distinguished expert in the field of Accounts and Finance! With over 15 years of experience in finance and accounting, Ashaer is a Fellow Chartered Accountant from. The ICAP, known for his expertise and analytical skills. Ashaer has worked in large scale manufacturing companies and a leading dairy company in Pakistan with an annual turnover exceeding USD 112 million. In addition, he has served as the head of A&F department in a prominent distribution company in the UAE. Ashaer's experience extends to various assignments of IFRS implementation of a large-sized group in KSA



Ali Hassan ACA

Senior Manager - ERP & Business Process Re-engineering

Ali Hassan is an Associate Member of ICAP. He has more than 14 years of Professional Experience in providing services of Internal Audit & System Controls Review, Information Systems Audit, MIS Review Engagements, Accounting & Financial Reporting Outsourcing, Business Process Re-engineering, Enterprise Resource Planning, Financial Modelling, Business Intelligence, Feasibility Studies, Business Planning, Business Valuations and Policies & Procedure Manual etc.



Muhammad Tahir Javed ACCA, MBA.

**Senior Manager Business Advisory** 

Tahir Javed is a motivated professional having 13 years of diversified professional work experience in different industries in Accounts ,Audit & Advisory. In his professional work experience for the above-mentioned span rendered the following services to Clients like Working Capital management, Managing the debts ,assets & liabilities, Advising for future investments, Due Diligence , Business Valuation , internal Control processes, Budgeting, Forecasting, Feasibility studies & Analysis, Supervision of Accounting systems ERP and its implementation ,reviewing Annual Financial Reports for Audit finalization.









ACA, M.Com.
Senior Manager
Financial Advisory

**Imtiaz Ahmad** 

Imtiaz is a highly qualified and experienced professional. With over four years of work experience in Accounts, Audit and Business advisory, Imtiaz has developed a deep understanding of financial management and accounting principles. As part of his work in business advisory, Imtiaz has helped clients evaluate the feasibility of their business plans by conducting thorough market research and financial analysis. He has a keen eye for detail and is able to identify potential risks and opportunities that could impact a company's success.



(CA Finalist)
Senior Financial Analyst

Muhammad Mehboob Ur Rehman

Meet M. Mehboob Ur Rehman, a distinguished expert in the field of Accounts and Finance with over 8 years of diversified professional experience. He has a deep understanding of International Financial Reporting Standards (IFRS) and International Accounting Standards (IAS).

M. Mehboob has successfully advised various clients on project feasibility studies, business plans, and business valuations through his detailed.

M. Mehboob has successfully advised various clients on project feasibility studies, business plans, and business valuations through his detailed analyses. With a strong grasp of accounting knowledge and analytical skills, he has proven to be a valuable asset in the field.



M.Com, M.B.A Junior Manager Financial Advisory

Fazal Rehman

Fazal Rehman is a seasoned professional with an academic foundation and over seven years of experience in financial management and accounting principles. Holding an MBA in Banking & Finance and an M.Com, his expertise in Business Advisory to deliver tangible results. Fazal is adept at conducting comprehensive market research and financial analysis to assess the feasibility of business plans, providing valuable insights to clients. His keen eye for detail allows him to identify potential opportunities, contributing to the success of the organizations he works with. Fazal brings a proven track record of leveraging his skills to enhance financial health and contribute to the strategic direction of the companies he has been associated with



CA (INTER)

Junior Financial Analysist
Aisher Khan

Aisher Khan is talented and motivated individual, working as a Financial Analyst. He is having more than 7 years of Professional work experience with renowned companies in UAE. In his previous experience he worked as an assistant financial advisor, financial advisor and financial consultant.

He has helped various clients by advising them in their project feasibility study, Business plans and Business valuation through his keen/detailed analyses. He has strong analytical and mathematical skills that has helped him to make informed investment decisions for the clients .His mastering state of the art analytical tools and technique, makes him valuable asset in the field.







M.Com, M.B.A

Market & Business Research

Analyst

Muhammad Javed

Muhammad Javed is an accomplished market researcher with over 10 years of experience in the field and an MBA degree. He has gained expertise in strategic management, marketing, and data analysis. Muhammad excels in conducting thorough market research, analyzing industry trends, and identifying valuable opportunities. With a strong attention to detail and analytical skills, he utilizes research methodologies and data analysis tools to extract meaningful insights. Muhammad's excellent communication and presentation abilities enable him to effectively convey research findings and provide actionable recommendations to drive business growth. His dedication to professional development ensures that he stays updated on the latest market research methodologies and industry advancements.



M.Com , Research Analyst Market Research Analyst

Saqib Hussain

Saqib Hussain is a highly analytical and detail-oriented research analyst with 7 years of experience in conducting market research, financial analysis, and data interpretation. He is proficient in utilizing various research methodologies, statistical techniques, and industry databases to support decision-making. He demonstrates excellent communication skills and the ability to present complex findings in a clear and concise manner to diverse stakeholders. He has extensive experience in collecting, organizing, and analyzing large datasets using statistical tools such as Excel. He has an in-depth knowledge of different industries including key market players, emerging trends, and regulatory frameworks.



(MBA, DIT, SEO)

DIGITAL MEDIA MANAGER

Kanwal Naz

Meet Kanwal Naz, Digital Media Manager. She is certified in SEO and E-Commerce programs. She is a multi-talented professional with 12 years of extensive experience in handling web-based application development, optimizing PPC, website ranking, web traffic, search engine optimization, guest posting, and blogging, She has the potential to develop marketing opportunities and manage media campaigns. Her strategic planning to maximize the benefits of digital technology makes her unique in the field.



(Bachelors in HRM)
HR SUPERVISOR

Shereen Ilyas

Shereen Ilyas holds a Bachelor's degree in Human Resource Management. She has over 7 years of hands-on experience with renowned companies in the UAE. She is a motivated individual with expertise in managing payroll and has the ability to build relationships with staff at all levels. She has helped various clients in strategic planning, ensuring that organizational policies and procedures are effectively applied and communicated. Her excellent communication skills and ability to perform other administrative tasks make her truly extraordinary.

FEASIBII

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AMIR ADEL ABDULLA MOHAMMEDSALEH ABDULLA

#### نشاط الرخصة التجارية / License Activities

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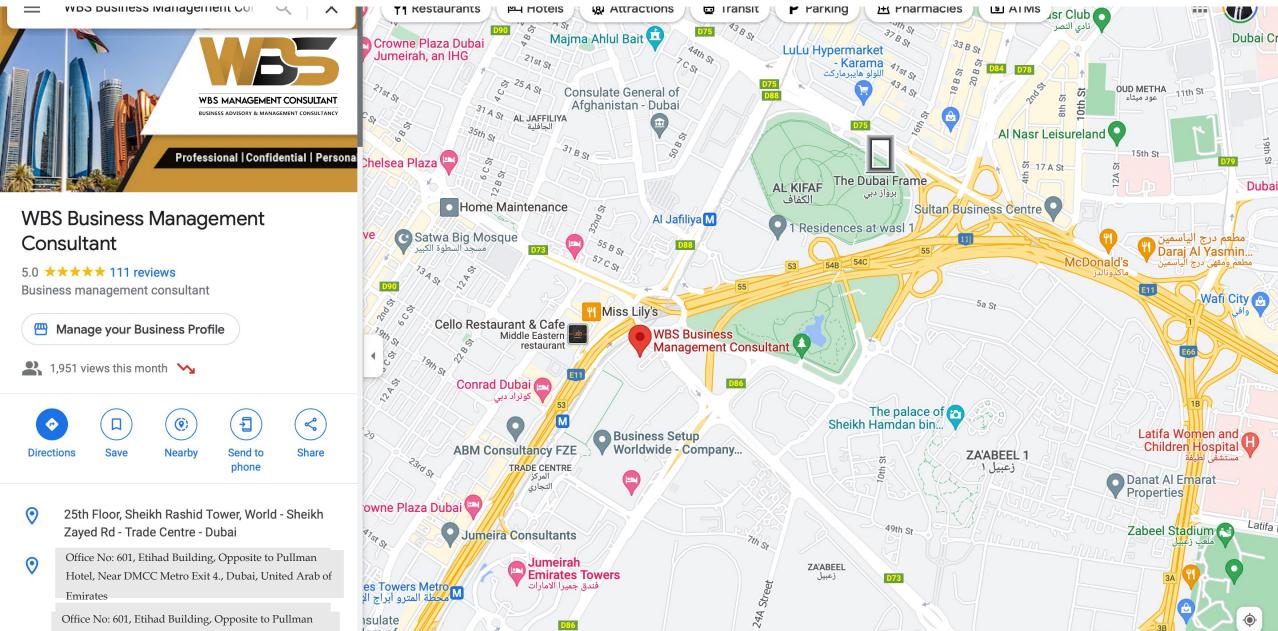
## **CONTACT US**

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- <u>www.bsaccountancy.com</u>
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**Emirates**